

SALES MANAGER

\$ 100,000+

BENEFITS

- Medical Insurance:
 - Health: 50% of the premium is covered by Cardinal
 - Dental: 50% of the premium is covered by Cardinal
 - Life insurance: \$50,000 is covered by Cardinal
- 401K with a 4% Company Match
- Uniform allowance
- Paid Continuing Education
- Paid Holidays, Vacation Time, and Sick Days
- Company Vehicle
- Company-provided cell phone
- New technology, including iPad & access to integrated software



OUR CORE VALUES

- **Teamwork:** Support the growth & development of team members to achieve personal & professional success
- **Forward Thinking:** Continuously educating ourselves to exceed the industry standard
- **Customer First:** Going the extra mile to exceed expectations
- **Do What's Right:** Uphold the highest standards of honesty & integrity
- **Committed to Excellence:** Focused on results & value high performance

RESPONSIBILITIES

- Work closely with Operations Manager to achieve sales goals
- Coach, motivate, and train the sales team to exceed team goals
- Mentor and develop the outside sales team and sales coordinator to ensure appropriate sales metrics
- Communicate and align with other departments and functions
- Train and coach sales team on our sales process
- Follow through on pending sales, invoicing, and financing

Cardinal Heating & Air Conditioning is looking for YOU! Do you crave career advancement? Develop skills in our fun, fast-paced work environment. Our employees enjoy coming in every day and our commitment to customer satisfaction has made our business successful. Want to be a part of something bigger than just a job? Spend a little time learning about Cardinal by visiting our website at www.cardinalhvac.com

Cardinal Heating & Air Conditioning, Inc.
is an equal-opportunity employer.

